

EXHIBIT “A”

To

PLAINTIFFS’ OPPOSITION TO DEFENDANT MEDIOSTREAM’S MOTION TO DISMISS

AMENDED NOTICE AND MOTION TO DISMISS, etc

(Filed August 3 , 2007 in the case of
MEDIOSTREAM, INC. vs. PRIDDIS MUSIC, INC., et al , Case No. C 07-2127 in the
United States District Court for the Northern District of California (San Francisco)

WORD MUSIC, LLC. et al.

vs.

PRIDDIS MUSIC, INC., et al.

Case No. 3:07-cv-502

Judge Haynes

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Word Music, LLC, Dayspring Music, LLC, Wordspring Music,
LLC, Unichappell Music, Inc., Chappell & Co., Inc., Cotillion
Music, Inc., Rightsong Music, Inc., Walden Music, Inc.,
Warner/Tamereane Publishing Corp., and WB Music Corp.

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

MEDIOSTREAM, INC.,

Plaintiff,

v.

PRIDDIS MUSIC, INC. AND
WARNER/CHAPPELL MUSIC, INC., et al.,

Defendants.

CASE NO. C 07 2127 PJH

**AMENDED NOTICE OF MOTION OF
THE WARNER PUBLISHERS TO
DISMISS AMENDED COMPLAINT OR,
ALTERNATIVELY, TO TRANSFER OR
STAY THE ACTION**

[Fed. R. Civ. P. 12(b)(3); 28 U.S.C. § 1404]

Hon. Phyllis J. Hamilton

Date: *September 26, 2007*

Time: 9:00 a.m.

Ctrm: 3, 17th Floor

TO ALL PARTIES AND THEIR COUNSEL OF RECORD HEREIN:

PLEASE TAKE NOTICE that, on *September 26, 2007*, in the courtroom of The Honorable Phyllis J. Hamilton of the United States District Court for the Northern District of California, 450 Golden Gate Avenue, San Francisco, California, 94102, at 9:00 a.m. or as soon thereafter as the matter may be heard, Defendants Warner/Chappell Music, Inc., Word Music, LLC, Dayspring Music, LLC, Wordspring Music, LLC, Unichappell Music, Inc., Chappell & Co., Inc., Cotillion Music, Inc., Rightsong Music, Inc., Walden Music, Inc., Warner/Tamereane Publishing Corp., and WB Music Corp. (the "Warner Publishers") shall, and hereby do, move the

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1 Court pursuant to Federal Rule of Civil Procedure 12(b)(3), 28 U.S.C. § 1404, and the Court's
2 inherent authority, to dismiss this action, or alternatively to transfer the action to the United States
3 District Court for the Middle District of Tennessee or to stay the action pending the resolution of a
4 related, parallel action in the Middle District of Tennessee, Word Music LLC et. al. v. Priddis
5 Music, Inc. et. al., Case No. 3:07-0502 (M.D. Tenn.) (the "Nashville Action"), which was filed on
6 May 8, 2007.

7
8 This Motion is made on the following grounds:

9
10 (1) This action is subject to dismissal or transfer in deference to the parallel Nashville
11 Action. In the Nashville Action, the Warner Publishers (with the exception of Warner/Chappell
12 Music, Inc., which does not own any of the copyrights at issue) have asserted claims for copyright
13 infringement against Mediostream, Inc. and others, including co-defendant Priddis Music, Inc.
14 ("Priddis") and various related companies. In this action, Mediostream seeks merely a declaration
15 of non-infringement of the Warner Publishers' copyrights. Thus, it is the mirror image of the
16 Nashville Action, but this action does not contain all of the parties to or claims asserted in the
17 Nashville Action. Proceedings in Tennessee have proceeded much further than proceedings in this
18 Court. Considerations of efficiency, equity, and wise judicial administration mandate dismissal.

19
20 (2) The surrounding facts, including the timing of the filing of this action and the
21 course of dealings between the parties, lead to the inescapable conclusion that this action was filed
22 in a "race to the courthouse" and in an effort to preempt the Warner Publishers' parallel
23 affirmative lawsuit. Further, this action was filed after Mediostream deliberately, and in bad faith,
24 purported to engage the Warner Publishers in discussions concerning its acceptance of a Waiver of
25 Service -- knowing that such discussions would delay the filing of the Warner Publishers' lawsuit
26 while it prepared and filed its own anticipatory complaint for "Declaratory Judgment."

1 (3) Alternatively, this action should be transferred to the United States District Court
2 for the Middle District of Tennessee, pursuant to 28 U.S.C. § 1404 in the interests of justice and
3 for the convenience of the parties. In light of the fact that Mediosstream has appeared in the
4 Nashville Action and that the case is proceeding apace in Middle District of Tennessee, interests in
5 judicial economy and efficiency, as well as in avoiding inconsistent rulings, mandate that this
6 action be heard by that Court. Additionally, none of the "private" or "public" "convenience"
7 factors justify upsetting the Warner Publishers' choice of forum as a copyright plaintiff. To the
8 contrary, all of these considerations support transfer of this action to the Middle District of
9 Tennessee, to be consolidated with the Nashville Action.

10
11 (4) At a minimum, in the event the Court elects not to dismiss or transfer this action,
12 the Court, in the exercise of its discretion, should stay this action pending the resolution of the
13 Nashville Action. Such a stay would further interests of judicial economy and efficiency and is
14 necessary to avoid the risk of inconsistent district court (and/or appellate court) rulings. See
15 Wilton v. Seven Falls Co., 515 U.S. 277, 288 (1995).

16
17 This motion is based on this Notice of Motion and Motion, the attached Memorandum of
18 Points and Authorities, the accompanying Declarations of Paul Harrison Stacey and Kelly
19 Isenberg, all pleadings and papers on file in this action, any facts of which the Court may take
20 judicial notice, and any oral argument that the Court may entertain.

21
22 This Amended Notice of Motion is being filed in order to reschedule the previously
23 noticed hearing date of September 19, 2007, to the new date of September 26, 2007 (one week
24 later). Following the filing of Defendants' prior Notice of Motion, Defendants were informed by
25 the Court Clerk that the Court will not be hearing any motions on September 19, 2007.
26 Accordingly, Defendants have amended the hearing date to September 26, 2007.

1 DATED: August 9, 2007

MARC E. MAYER
MITCHELL SILBERBERG & KNUPP LLP

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4 By: /s/ Marc E. Mayer
5 Marc E. Mayer
6 Attorneys for Defendants
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v.

PRIDDIS MUSIC, INC. AND
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Defendants.

CASE NO. C 07 2127

**NOTICE OF MOTION AND MOTION OF
THE WARNER PUBLISHERS TO
DISMISS AMENDED COMPLAINT OR,
ALTERNATIVELY, TO TRANSFER OR
STAY THE ACTION**

**MEMORANDUM OF POINTS AND
AUTHORITIES AND DECLARATIONS
OF PAUL H. STACEY AND KELLY L.
ISENBERG IN SUPPORT**

[Fed. R. Civ. P. 12(b)(3); 28 U.S.C. § 1404]

Date: September 19, 2007
Time: 9:00 a.m.
Ctmm: 3, 17th Floor

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Honorable Phyllis J. Hamilton of the United States District Court for the Northern District of
California, 450 Golden Gate Avenue, San Francisco, California, 94102, at 9:00 a.m. or as soon
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Inc., Cotillion Music, Inc., Rightsong Music, Inc., Walden Music, Inc., Warner/Tamerlane

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CASE NO. C 07 2127

NOTICE OF MOTION AND MOTION TO DISMISS AMENDED COMPLAINT

1 Publishing Corp., and WB Music Corp. (the “Warner Publishers”) shall, and hereby do, move the
 2 Court pursuant to Federal Rule of Civil Procedure 12(b)(3), 28 U.S.C. § 1404, and the Court’s
 3 inherent authority, to dismiss this action, or alternatively to transfer the action to the United States
 4 District Court for the Middle District of Tennessee or to stay the action pending the resolution of a
 5 related, parallel action in the Middle District of Tennessee, Word Music LLC et. al. v. Priddis
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 15 (“Priddis”) and various related companies. In this action, Mediostream seeks merely a declaration
 16 of non-infringement of the Warner Publishers’ copyrights. Thus, it is the mirror image of the
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 24 affirmative lawsuit. Further, this action was filed after Mediostream deliberately, and in bad faith,
 25 purported to engage the Warner Publishers in discussions concerning its acceptance of a Waiver of
 26 Service – knowing that such discussions would delay the filing of the Warner Publishers’ lawsuit
 27 while it prepared and filed its own anticipatory complaint for “Declaratory Judgment.”

(3) Alternatively, this action should be transferred to the United States District Court for the Middle District of Tennessee, pursuant to 28 U.S.C. § 1404, in the interests of justice and for the convenience of the parties. In light of the fact that Mediostream has appeared in the Nashville Action and that the case is proceeding apace in Middle District of Tennessee, interests in judicial economy and efficiency, as well as in avoiding inconsistent rulings, mandate that this action be heard by that Court. Additionally, none of the “private” or “public” “convenience” factors justify upsetting the Warner Publishers’ choice of forum as a copyright plaintiff. To the contrary, all of these considerations support transfer of this action to the Middle District of Tennessee, to be consolidated with the Nashville Action.

(4) At a minimum, in the event the Court elects not to dismiss or transfer this action, the Court, in the exercise of its discretion, should stay this action pending the resolution of the Nashville Action. Such a stay would further interests of judicial economy and efficiency and is necessary to avoid the risk of inconsistent district court (and/or appellate court) rulings. See Wilton v. Seven Falls Co., 515 U.S. 277, 288 (1995).

This motion is based on this Notice of Motion and Motion, the attached Memorandum of Points and Authorities, the accompanying Declarations of Paul Harrison Stacey and Kelly Isenberg, all pleadings and papers on file in this action, any facts of which the Court may take judicial notice, and any oral argument that the Court may entertain.

DATED: August 3, 2007

MARC E. MAYER
MITCHELL SILBERBERG & KNUPP LLP

By: /s/ Marc E. Mayer
Marc E. Mayer
Attorneys for Defendants

Mitchell
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1 **MEMORANDUM OF POINTS AND AUTHORITIES**

2

3 **Introduction**

4 This action for purported declaratory relief and “indemnification” is an anticipatory lawsuit
 5 which was filed solely in an attempt to wrest the choice of venue from the proper plaintiffs in their
 6 copyright infringement dispute. The “Defendants” in this action – various Warner-affiliated music
 7 publishing entities, namely Warner/Chappell Music, Inc. (“WCM”)¹, Word Music, LLC,
 8 Dayspring Music, LLC, Wordspring Music, LLC, Unichappell Music, Inc., Chappell & Co., Inc.,
 9 Cotillion Music, Inc., Rightsong Music, Inc., Walden Music, Inc., Warner/Tamerslane Publishing
 10 Corp., and WB Music Corp. (the “Warner Publishers”) – are the owners of copyrights or exclusive
 11 rights under copyright in thousands of well-known musical compositions, and are the *rightful*
 12 parties to bring an action based upon infringement of those copyrights. The Plaintiff herein,
 13 Mediostream, Inc. (“Mediostream”) is among six Defendants against whom the Warner Publishers
 14 have instituted suit in the United States District Court for the Middle District of Tennessee, Word
 15 Music, LLC et al. v. Priddis Music et al., Case No. 3:07-0502 (M.D. Tenn.) (the “Nashville
 16 Action”) for copyright infringement.

17 The Nashville Action was filed on May 8, 2007. In the Nashville Action, the Warner
 18 Publishers have alleged that Mediostream infringed their copyrights by engaging in the
 19 unauthorized manufacture, distribution, advertising and sale of various “karaoke” products
 20 incorporating in whole or in part the Warner Publishers’ copyrighted musical compositions.
 21 Mediostream has filed an Answer and has appeared in the Nashville Action, and the District Court
 22 in the Middle District of Tennessee already has held a case management conference, issued a
 23 preliminary injunction, and has before it additional requests for injunctive relief. This *ersatz*
 24 declaratory judgment action filed by Mediostream is a mirror image of the Nashville Action, but
 25 seeks only a declaration that “to the extent” Mediostream has infringed the Warner Publishers’
 26

27 ¹ Warner/Chappell Music, Inc. (“WCM”) while named as a Defendant herein, in fact has no
 28 ownership/administration interest in any of the music copyrights at issue in the Nashville Action.
 Isenberg Decl., ¶ 3.

1 copyrights, its infringement was “innocent and in ignorance of Warner’s rights.” (Mediostream
 2 does not contend that any of the musical compositions it manufactured and sold were licensed by
 3 the Warner Publishers). But unlike the Nashville Action, this action does not include all of the
 4 relevant issues or parties, does not seek to provide the same or proper relief to which copyright
 5 owners are entitled, does not seek a declaration of rights regarding *future* conduct, and was
 6 instituted purely as a “race to the courthouse” tactic to deprive the Warner Publishers of their
 7 proper forum.

8 Dismissal is warranted because this action was filed in anticipation of the Warner
 9 Publishers imminent copyright infringement action, seeks solely a declaratory judgment for
 10 noninfringement (and not to redress any substantive rights), and is, at best, duplicative of the
 11 Nashville Action. Indeed, Mediostream admits in its Complaint that the action was filed in
 12 response to the Warner Publishers’ demand letter and in an effort to preempt a lawsuit: “On or
 13 about February 13, 2007, plaintiff was contacted by Paul Harrison Stacey, attorney for defendant
 14 Warner asserting that plaintiff was infringing upon his client’s copyrights.” Complaint, ¶ 2. In an
 15 effort to stall the Warner Publishers (and preempt the filing of Warner’s affirmative infringement
 16 action), Mediostream, through its attorney (Ficar Stephen Schmid), purported to have ceased the
 17 alleged infringement. But when doubts emerged as to whether this in fact was the case – thus
 18 prompting the Warner Publishers’ counsel to inquire as to whether Mediostream’s counsel would
 19 accept service of a Complaint -- Mediostream hastily filed its complaint in this action (naming the
 20 wrong party), well aware that the Nashville Action was about to be filed.

21 In the event this Court declines to dismiss the action outright, transfer alternatively is
 22 warranted in the interests of judicial economy and efficiency. The Middle District of Tennessee is
 23 intimately familiar with the issues and facts to be litigated, and the Nashville Action is proceeding
 24 apace. If this action were to proceed here while a related (indeed, identical) action is litigated in
 25 Tennessee, there is a real and substantial risk of conflicting and inconsistent rulings on the same
 26 issues, resulting in confusion and uncertainty among the parties and in the industry as a whole.
 27 None of the other “public” or “private” interest factors warrants disruption of the Warner
 28 Publishers’ presumptive choice of forum for its infringement claims. Rather, each of these factors

1 supports transfer of this action to the Middle District of Tennessee or, at best, is neutral. As for
 2 any affirmative defenses, counterclaims, or cross-claims that Mediostream may have against the
 3 Warner Publishers or Priddis, those can (and should) properly be brought as part of the Nashville
 4 Action – not as a separate, independent claim for declaratory relief.²

5 As the true and proper Plaintiffs in an infringement action, the Warner Publishers – not
 6 Mediostream – are entitled to select the forum to bring their substantive tort claims. See Miss
 7 America Organization v. Mattel, Inc., 945 F.2d 536, 543 (2d Cir. 1991) (Section 501 of the
 8 Copyright Act grants “the copyright holder its choice of forum and express[es] a policy of giving
 9 the holder an advantage over the alleged infringer”). To allow this action to proceed in lieu of the
 10 pending Nashville Action would unfairly reward Mediostream’s procedural fencing, discourage
 11 parties from engaging in pre-litigation discussions, and ultimately run counter to compelling
 12 interests of judicial economy and efficiency. Accordingly, this action should be dismissed,
 13 transferred to the Middle District of Tennessee, or stayed pending the outcome of the related
 14 Nashville Action.

15 16 **I. FACTUAL BACKGROUND AND PROCEDURAL HISTORY.**

17 **The Parties.** The Warner Publishers (with the exception of WCM) are music publishers
 18 that own or control the copyrights or exclusive rights under copyright in thousands of well known
 19 and popular musical compositions. Isenberg Decl., ¶ 2. Mediostream (along with others,
 20 including Priddis) is a company engaged in the sale of “karaoke” recordings. Mediostream has
 21 infringed the Warner Defendants’ copyrights or exclusive rights under copyright by recording,
 22 reproducing, distributing, marketing, advertising, “sampling” and selling the Warner Publishers’
 23

24
 25 ² On July 16, 2007, Priddis filed an answer to Mediostream’s Complaint, as well as a
 26 Counterclaim against Mediostream. These claims should be transferred along with the claims against
 27 the Warner Publishers. Alternatively, if the claims against the Warner Publishers are dismissed,
 28 Priddis and Mediostream may either continue to litigate their claims in this forum or litigate them
 in Nashville. In either event, because the claims and counterclaims between Mediostream and
 Priddis do not involve the Warner Defendants, they should not impact dismissal or transfer of the
 claims against the Warner Publishers.

musical compositions without their authorization in its “karaoke” recordings.³ (Stacey Decl., ¶ 1 and Exhibit A thereto [Complaint, p. 7, ¶ 24]; Isenberg Decl., ¶ 7) See ABKCO Music, Inc. v. Stellar Records, Inc., 96 F.3d 60, 62 (2d Cir. 1996) (creation of unlicensed karaoke recordings infringes the rights of a copyright owner in musical compositions).

Warner/Chappell Music, Inc. (“WCM”) is a company that is affiliated with the Warner Publishers, but does not itself own or control any of the copyrights at issue in this lawsuit (or the Nashville Action). Isenberg Decl., ¶ 2.

The Demand Letter. On or about January 26, 2007, counsel for the Warner Publishers sent a cease and desist letter to a number of “karaoke” manufacturers, including Mediostream (and/or their attorneys or registered agents) alleging that they had infringed hundreds of music copyrights owned and/or administered in whole or in part by the Warner Publishers by replicating them and their printed lyrics “in various Karaoke musical products including, but not necessarily limited to, CDG, CD+G, DVD and internet downloaded recordings.” (Stacey Declaration, ¶ 2, Exhibit B thereto). Immediately thereafter, the recipients of the cease and desist letter, Mediostream and Priddis in particular, notified the Warner Defendants that they had ceased their infringing activities. (Stacey Declaration, ¶ 3, Exhibit C thereto).⁴

The Anticipatory California Action. During the ensuing weeks, Mediostream was fully communicative with the Warner Defendants’ counsel and at that time at least appeared to comply with the Warner Publishers’ cease and desist demand, including by dismantling its website. (Stacey Declaration, ¶ 3.) Nevertheless, in late March or early April 2007, the Warner Publishers

³ “Karaoke,” a Japanese word meaning “empty orchestra,” is a hybrid audio and audiovisual work that enables the contemporaneous video display of a song’s lyrics while the song is playing so that the audience may perform the song. ABKCO, 96 F.3d at 62.

⁴ While discussions ensued between Mediostream, the Miller Defendants and the Warner Defendants’ counsel, the Priddis Defendants (apart from two brief items of faxed correspondence which are attached to the Stacey Supp. Decl. as Exhibit C), were largely unresponsive. In the process of investigating the representations made by the Priddis Defendants in those two brief items of correspondence, it became clear that the facts demonstrated that the Priddis Defendants were not being truthful when they represented that they had “...exited the Karaoke business;” indeed, they were continuing to infringe Plaintiffs’ copyrights unabated. (Stacey Decl., ¶ 4) Priddis Defendants’ infringing recordings of Plaintiffs’ copyrights were purchased via an interactive internet website from Nashville, Tennessee, on or about March 14, 2007. (Gibbey Decl., ¶ 3, [Stacey Decl., Ex. D] Exhibit A thereto).

1 informed Mediostream that it would be necessary to institute suit against it to establish some
2 control over the infringements by the Priddis Defendants and seek injunctive relief either by
3 agreement or on a contested basis. (Stacey Declaration, ¶ 5, Exhibit C thereto).

4 In order to avoid any dispute concerning service, the Warner Publishers' counsel inquired
5 of Mediostream's counsel whether or not he would accept service of the Complaint. In response,
6 Mediostream's counsel stated that he would "check with his client." Stacey Decl., ¶ 5. Rather
7 than doing so, however, on April 17, 2007, Mediostream prepared and filed this action against
8 Warner/Chappell Music, Inc. ("WCM") and Priddis. In its Complaint, Mediostream did not allege
9 that it actually possessed (or possesses) any lawful rights in the copyrights or, for that matter, any
10 licenses for the use of the Warner Publishers' copyrights. Nor did it seek a declaration with
11 respect to its *future* course of dealings. Rather, Mediostream merely sought a "declaration from
12 this Court [that] to the extent that plaintiff has infringed on any rights of Warner (which plaintiff
13 denies), that said infringement was innocent and in ignorance of Warner's rights and was the
14 direct result of either misinformation provided by Priddis as to Priddis' rights." Complaint, ¶ 8.
15 Mediostream also sought "indemnification" from Priddis, in the event liability was imposed on it
16 for its past acts of infringement (a claim that makes little sense, and cannot stand on its own,
17 because no affirmative infringement claim had been made against Mediostream in this action).

18 Mediostream's initial Complaint erroneously sued only WCM (and not any other Warner
19 Publisher), apparently overlooking that WCM does not own any of the copyrights that
20 Mediostream was alleged to have infringed. On May 17, 2007 -- one week *after* the Warner
21 Publishers filed the Nashville Action -- Mediostream amended its Complaint to add the plaintiffs
22 in the Nashville Action (*i.e.*, the remaining Warner Publishers).

23 **The Nashville Action.** On May 8, 2007 -- approximately three weeks after this lawsuit
24 was filed, the Warner Publishers filed the Nashville Action. Although this action named only
25 WCM as a defendant, the Nashville Action was brought on behalf of 10 Warner Publishers.
26 Additionally, the Nashville Action named not only Mediostream and Priddis as Defendants, but
27 also related entities Prosound Karaoke Limited (a United Kingdom Corporation owned by
28 Priddis), Richard L. Priddis individually, DJ Miller Music Distributors, Inc. d/b/a "Prosing" and

its owner, Dale S. Miller. (See, *e.g.*, Nashville Complaint, ¶¶ 27-29.) The complaint in the Nashville Action seeks injunctive relief against all of the Defendants as well as the alternative damages options pursuant to Section 505 of the Copyright Act and attorneys' fees and costs. *Id.*

The Nashville Action is well underway (see Stacey Decl., Ex. G [docket sheet]):

- On July 2, 2007, the Warner Publishers filed a Motion for a Preliminary Injunction against all of the defendants therein, including Mediostream and Priddis.

- On July 9, 2007, after the parties submitted their case management statements, a Case Management Conference was held. At the Case Management Conference, the Court *denied* the Priddis Defendants' request to extend time for filing Rule 26(a) Disclosures from 30 days to 180 days. Accordingly, the parties' initial disclosures are to be exchanged on August 8, 2007.

- On July 9, 2007, the Warner Publishers and the Miller Defendants filed an agreed Order for Preliminary Injunction and Joint Motion for Entry of Preliminary Injunction and Mediation.

- On July 13, 2007, the Agreed Order for a Preliminary Injunction was entered, and the Court ordered the parties thereto to mediation. (Stacey Decl., ¶ 11, Exhibit F thereto.)

- On July 17, Priddis filed its response to the Warner Publishers' Motion for Preliminary Injunction.

- On July 26, 2007, Mediostream filed an Answer to the Complaint.

- On July 27, 2007, Mediostream agreed to join in the formal Mediation with the Miller Defendants, to be completed in Nashville on or before September 14, 2007. (Stacey Decl., ¶ 12.)

II. THE ACTION SHOULD BE DISMISSED AS AN ANTICIPATORY LAWSUIT OR OTHERWISE IN DEFERENCE TO THE WARNER PUBLISHERS' PARALLEL TENNESSEE ACTION.

The United States Supreme Court has held that "the manufacturer who is charged with infringing... cannot stretch the Federal Declaratory Judgments Act to give him a paramount right to choose the forum for trying out questions of infringement and validity." *Kerotest Mfg. Co. vs. C-O-Two Fire Equip. Co.*, 342 U.S. 180, 185. (1952) (reversing preliminary injunction restraining

1 a patent owners' later filed suit for infringement). This principle has been extended to preclude
 2 the anticipatory filing of purported declaratory judgment actions where, as here, the *only* asserted
 3 basis is the threat of suit by an injured party. See Hyatt Int'l Corp. v. Coco, 302 F.3d 707, 712
 4 (7th Cir. 2002) ("[The] Act is not a tactical device whereby a party who would be a defendant in a
 5 coercive action may choose to be a plaintiff by winning the proverbial race to the courthouse."
 6 (internal quotation marks omitted); See also NGS Am., Inc. v. Jefferson, 218 F.3d 519, 523 (6th
 7 Cir.2000) ("[A] rule permitting [this sort of declaratory] action could frustrate a plaintiff's choice
 8 of forum and encourage forum shopping, races to the courthouse, needless litigation occasioning
 9 waste of judicial resources, delay in the resolution of controversies, and misuse of judicial process
 10 to harass an opponent in litigation..."); BASF Corp. v. Symington, 50 F.3d 555, 558-59 (8th Cir.
 11 1995) ("declaratory actions founded exclusively on a defense to a state law claim should be
 12 dismissed as a tactical maneuver calculated to deny potential plaintiffs of their traditional right to
 13 choose the forum and time of suit"; "the natural plaintiff's choice of forum and law will be
 14 disturbed only in exceptional circumstances"); Tempeco Elec. Heater Corp. v. Omega Engineering,
 15 Inc., 819 F.2d 746, 750 (7th Cir. 1987) ("[T]he federal declaratory judgment is not a prize to the
 16 winner of the race to the courthouse." (internal quotation marks omitted). As the Sixth Circuit has
 17 noted:

18 "The "useful purpose" served by the declaratory judgment action is
 19 the clarification of legal duties for the *future*, rather than the past
 20 harm a coercive tort action is aimed at redressing... [c]ourts take a
 21 dim view of declaratory Plaintiffs who file their suits mere days or
 22 weeks before the coercive suits filed by a "natural Plaintiff" and
 23 who seem to have done so for the purpose of acquiring a favorable
 forum...[n]ormally when a putative tortfeasor sues an injured party
 for declaration of non-liability, courts will decline to hear the action
 in favor of a subsequently-filed coercive action by the "natural
 Plaintiff"

24 AmSouth Bank v. Dale, 386 F.3d 763, 786-88 (6th Cir. 2004). See also UAW v. Dana Corp., No.
 25 3:99CV7603, 1999 WL 33237054, *5-*6 (N.D. Ohio, Dec. 6, 1999) (where declaratory plaintiff
 26 filed suit in order to "preempt the choice of forum that otherwise would be for the union to make,"
 27 declaratory judgment inappropriate; noting "a presumption that a first filed declaratory judgment
 28 action should be dismissed or stayed in favor of the substantive suit," and that at the least, "the

1 declaratory judgment plaintiff should have the burden of showing persuasive cause why its suit
2 should not be enjoined”).

3 This is precisely the case here. This lawsuit does not seek to redress *any* substantive harm
4 to Mediostream, but rather merely seeks a declaratory judgment either that it did not infringe the
5 Warner Publishers’ copyrights or that its infringement was “innocent” and the result of
6 “misinformation” provided by Priddis that the music it was using, advertising and selling on its
7 website was licensed. Accordingly, this lawsuit is merely the “mirror-image” of the Nashville
8 Action, or, at most, asserts affirmative defenses that can (and, indeed, have been) raised in the
9 Nashville Action. See Int’l Ass’n of Entrepreneurs v. Angoff, 58 F.3d 1266, 1270 (8th Cir. 1995)
10 (“[T]he Declaratory Judgment Act is not to be used to bring to the federal courts an affirmative
11 defense which can be asserted in a pending state action.”) It was filed solely to wrest the choice of
12 venue from the Warner Publishers.

13 It is well-established that this Court, in the exercise of its discretion, may dispense with the
14 “first to file” rule and dismiss an anticipatory or duplicative declaratory relief action “for reasons
15 of equity.” Z-Line Designs, Inc. v. Bell’O International LLC, 218 F.R.D. 663, 665 (N.D. Cal.
16 2003). See also Amerada Petroleum Corp. v. Marshall, 381 F.2d 661, 664 (5th Cir. 1967) (“Wise
17 judicial administration, giving regard to conservation of judicial resources and comprehensive
18 disposition of litigation, does not counsel rigid mechanical solution of such problems. The factors
19 relevant to wise administration are equitable in nature.”). As the Court for the Central District of
20 California explained:

21 “The real question for the court is not which action was commenced
22 first but which will most fully serve the needs and convenience of
23 the parties and provide a comprehensive solution of the general
24 conflict.”

24 Gribin v. Hammer Galleries, 793 F. Supp. 233, 235 (C.D. Cal. 1992) (quoting 10A C. Wright &
25 A. Miller, Federal Practice & Procedure § 2758 at 637-38 (2d ed. 1983 & Supp. 1991)).

26 Among the most important “equitable” considerations that justify dismissal of a “first-
27 filed” declaratory relief action is where that lawsuit is filed in anticipation of an imminent coercive
28 action and in an effort to “forum-shop.” Factors, Etc. v. Pro Arts, Inc., 579 F.2d 215, 218 (2d Cir.

1 1989) (exception to “first-filed” rule warranted where the “suit for declaratory judgment was filed
 2 in apparent anticipation of [the later-filed coercive] suit”); E.E.O.C. v. University of Tennessee,
 3 850 F.2d 969, 972 (3d Cir. 1988) (“first-filed” rule should not be applied in circumstances where
 4 there has been “inequitable conduct, bad faith, or forum shopping”); Z-Line Designs, 218 F.R.D.
 5 at 665 (“Circumstances under which the first to file rule will not be applied include bad faith,
 6 anticipatory suit, and forum shopping.”). See also Charles Schwab & Co., Inc. v. Duffy, Case No.
 7 C98-03612, 1998 WL 879659 at *1 (N.D. Cal. Dec. 8, 1998) (“In this case, it is appropriate to
 8 depart from the first-to-file rule and dismiss the action because the instant action appears to be an
 9 anticipatory suit.”) “A suit is anticipatory when the plaintiff filed upon receipt of specific,
 10 concrete indications that a suit by defendant was imminent.” Z-Line Designs, 218 F.R.D. at 665.
 11 See also NSI Corp. v. Showco, Inc., 843 F. Supp. 642, 645 (D. Or. 1994) (“first-filed” rule does
 12 not apply where “the party seeking declaratory judgment unfairly took advantage of the other in a
 13 race to the courthouse”).

14 There are important public policy considerations underlying this rule. “The federal
 15 declaratory judgment is not a prize to the winner of a race to the courthouses,” Factors, 579 F.2d at
 16 218, and should not be used as an “instrument of procedural fencing.” Mailer v. Zolotow, 380 F.
 17 Supp. 894 (S.D.N.Y. 1974). Further, permitting an anticipatory lawsuit to proceed would “reward
 18 -- and indeed abet -- conduct that is inconsistent with the sound policy of promoting extrajudicial
 19 dispute resolution and conservation of judicial resources.” Davox Corp. v. Digital Sys. Int’l, Inc.,
 20 846 F. Supp. 144, 147 (D. Mass. 1993). As one court explained:

21 As federal court calendars become increasingly burdened, attorneys
 22 should exercise a correspondingly increased responsibility to
 23 attempt to resolve disputes without using limited judicial resources
 24 to decide issues which might, by reasonable discussions between
 25 reasonable people, be settled out of court. Potential plaintiffs should
 26 be encouraged to attempt settlement discussions (in good faith and
 with dispatch) prior to filing lawsuits without fear that the defendant
 will be permitted to take advantage of the opportunity to instigate
 litigation in a district of its own choosing before the plaintiff files a
 complaint.

27 Columbia Pictures Indus., Inc. v. Schneider, 435 F. Supp. 742, 747 (S.D.N.Y. 1977). See also
 28 Charles Schwab at * 1 (“Applying the first-to-file rule [in the case of an anticipatory lawsuit]

1 would thwart settlement negotiations, as intellectual property holders would feel compelled to file
 2 suit rather than communicate with an alleged infringer.”) This policy is so important that a lawsuit
 3 precipitated by a demand letter will generally be considered anticipatory and thus dismissed.
 4 Hanson PLC v. Metro-Goldwyn-Mayer, Inc., 932 F. Supp. 104, 107 (S.D.N.Y. 1996) (“Where the
 5 first-filed case is a declaratory judgment action precipitated by a demand letter and filed in
 6 anticipation of the later action, the second-filed action will be permitted to go forward in plaintiff’s
 7 chosen forum.”); Chicago Ins. Co. v. Holzer, Case No. 00 Civ. 1062, 2000 WL 777907, *2
 8 (S.D.N.Y. June 16, 2000) (filing of declaratory judgment action triggered by notice letter is a
 9 “persuasive indicator of anticipatory conduct.”)

10 Review of the Complaint (and Amended Complaint) alone makes clear that this action was
 11 filed not to seek redress for any substantive rights, but simply to secure Mediostream’s choice of
 12 forum. That aside, the circumstances surrounding the filing of this lawsuit provide indisputable
 13 evidence that this action was filed in anticipation of the Nashville Action and specifically was
 14 triggered by the Warner Publishers’ cease and desist letter and their subsequent inquiry regarding
 15 service of a complaint. Tellingly, this lawsuit was filed just days after the Warner Publishers’
 16 counsel asked Mediostream’s counsel whether he would accept service of the Complaint. Instead
 17 of responding to that inquiry, Mediostream’s counsel stated that he needed to “check with [his]
 18 client” to determine whether he had such authority and used that extra time to prepare a complaint
 19 and file this action. Indeed, the Complaint was prepared so hastily that it omitted the key
 20 defendants, and thus had to be Amended several weeks later (before it was served). Courts
 21 routinely have dismissed cases where the plaintiff employed similar delay tactics to file a
 22 preemptive complaint. See, e.g., Z-Line, 218 F.R.D. at 664 (plaintiff requested multiple
 23 extensions to respond to defendant’s cease-and-desist letter, and then filed its lawsuit just before
 24 the expiration of the new deadline); Mission Ins. Co. v. Puritan Fashions Corp., 706 F.2d 599, 602
 25 (5th Cir. 1983) (plaintiff commenced suit while settlement discussions were pending and just prior
 26 to the expiration of the parties’ tolling agreement); Muller v. Walt Disney Corp., 822 F. Supp.
 27 1033 (S.D.N.Y. 1993) (the day before the deadline arrived, defendant requested more time to

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1 respond, engaged in a series of telephone calls and therefore “used the prospect of settlement to
2 delay [the] filing of suit” in order to file its action).⁵

3 Moreover, and equally important, for this Court to retain this action plainly would be
4 contrary to interests of convenience and efficient judicial administration. All of Mediostream’s
5 claims and arguments (including its claims against Priddis, if it so elects) can be (and in fact have
6 been) asserted in the Nashville Action. This action will not address or resolve any issues that will
7 not adequately be addressed by the Tennessee Action. See Great Am. Ins.v. Houston General Ins.
8 Co., 735 F. Supp. 581, 586 (S.D. N.Y. 1990) (“[I]t is not appropriate for the Court to entertain the
9 instant declaratory judgment action. There is a pending coercive action in the United States
10 District Court for the Northern District of Texas that will provide plaintiff in the instant action
11 with every opportunity to protect the rights that it sought adjudicated in the instant action.”).
12 Moreover, the Nashville Action has progressed much further than this action, as the Nashville
13 Court has already issued a preliminary injunction, held a case management conference, ordered
14 the parties to conduct a mediation, and is now considering a motion for a preliminary injunction.
15 There simply is no reason why this case should not be litigated in Tennessee, where it already is
16 pending in its proper form. Lonza, Inc. v. Rohm & Haas, Inc., 951 F. Supp. 46, 50 (S.D.N.Y.
17 1997) (declining to entertain declaratory relief action because “there simply is no reason why the
18 patent issues in dispute should be litigated in two different fora.”).

19
20 **III. ALTERNATIVELY, THE COURT SHOULD TRANSFER THIS ACTION**
21 **TO THE MIDDLE DISTRICT OF TENNESSEE.**

22 In the event that the Court declines to dismiss (or transfer) this action as an “anticipatory”
23 lawsuit, the Court alternatively should transfer the action to the Middle District of Tennessee
24 pursuant to 28 U.S.C. § 1404(a), which permits transfer to any other district or division where the
25

26 ⁵ That Mediostream’s lawsuit contains an affirmative claims for relief against Priddis does not
27 change the above analysis. None of those affirmative claims are against the Warner Publishers.
28 Further, the “indemnification” claim against Priddis is purely derivative of the Warner Publishers’
copyright claims, and arise out of the very same conduct that gives rise to the copyright claims
that form the basis of the Tennessee action.

1 suit might have been brought “[f]or the convenience of parties and witnesses” or “in the interest of
 2 justice.” Under section 1404(a), a district court has “broad discretion” to transfer a case. See
 3 Jones v. GNC Franchising, Inc., 211 F.3d 495, 498 (9th Cir.2000). When evaluating a section
 4 1404(a) motion, the court should make a “flexible and individualized analysis” and “weigh in the
 5 balance a number of case-specific factors” to determine whether the proposed transferee court
 6 would be a more convenient forum for litigation. Stewart Organization Inc. v. Ricoh Corp., 487
 7 U.S. 22, 29 (1988). These factors include “private interest factors” effecting the convenience of
 8 the litigants and “public interest factors” effecting the convenience of the forum. Piper Aircraft
 9 Co., v. Reyno, 454 U.S. 235, 241 (1981).

10 Further, where, as here, the action is anticipatory and predicated solely on declaratory
 11 relief claims, the burden is on the *plaintiff* – not the defendant – to prove that the convenience
 12 factors favor retention of the action in its chosen forum. See BASF Corp. v. Symington, 50 F.3d
 13 555, 558 (8th Cir. 1995) (“[T]he *natural plaintiff’s* choice of forum and law will be disturbed
 14 only in exceptional circumstances.”); Lawrence County, South Dakota v. State of South Dakota,
 15 668 F.2d 27, 30 (D. Mass 1996) (“[W]hen a party seeks access to federal court in a declaratory
 16 judgment action, the court must examine the realistic position of the parties. The court may
 17 realign the parties, if necessary.”)

18 Plainly, this action “might have been brought” in the Middle District of Tennessee. All of
 19 the Nashville Defendants including the Plaintiff herein, Mediostream, are doing business in the
 20 Middle District of Tennessee and are subject to personal jurisdiction there; thus they “may be
 21 found” in that District for purposes of 28 U.S.C. §1400(a). Columbia Pictures Television v.
 22 Krypton Broadcasting of Birmingham, 106 F.3d 284, 289 (9th Cir. 1997). Likewise, the existence
 23 of the related Tennessee action, as well as the various other public and private interests in justice,
 24 expediency and convenience, collectively mandate transfer of this action to the Middle District of
 25 Tennessee.

1 **A. The Related Tennessee Action Alone Mandates Transfer of This Action.**

2 The existence of the parallel and related Nashville Action alone justifies transfer.

3 “[R]elated litigation pending in the proposed transferee court is a factor that weighs heavily in

4 favor of transfer.” Baird v. California Facility Ass’n, Case No. C-00-0628-0628-VRW, 2000 WL

5 516378 (N.D. Cal. 2000). Indeed, courts have held that the existence of related litigation is “[t]he

6 *most significant* factor favoring transfer.” Keppen v. Burlington N. R.R., 749 F.Supp. 181, 184

7 (N.D. Ill. 1990) (emphasis added). This is because “[t]o permit a situation in which two cases

8 involving precisely the same issues are simultaneously pending in different District Courts leads to

9 the wastefulness of time, energy and money that § 1404(a) was designed to prevent.” Continental

10 Grain Co. v. Barge FBL-585, 364 U.S. 19, 26 (1959). See also Martin-Trigona v. Meister, 668 F.

11 Supp. 1, 3 (D.D.C. 1987) (“The interests of justice are better served when a case is transferred to

12 the district court where related actions are pending.”); Capital Venture Int’l v. Network

13 Commerce, Inc., Case No. 01-Civ. 4390 (JSM), 2002 WL 417246 (S.D.N.Y. March 15, 2002)

14 (transferring case to Washington, despite a New York forum selection clause, where related

15 actions were pending in Washington). As one court explained:

16 There is a strong policy favoring the litigation of related claims in

17 the same tribunal in order that pretrial discovery can be conducted

18 more efficiently, duplicitous litigation can be avoided, thereby

19 saving time and expense for both parties and witnesses, and

 inconsistent results can be avoided. . . . Accordingly, cases often have

 cited the pendency of related actions in another court as strongly

 supporting the transfer of an action to that court.

20 Savin v. CSX Corp., 657 F. Supp. 1210, 1214 (S.D.N.Y. 1997).

21 This is precisely the case here. Both this action and the Nashville Action involve

22 overlapping parties, but more significantly, the Nashville Action involves additional necessary

23 parties, against whom an injunction has already entered, who are not parties to this action. And

24 not only do the cases, parties, and copyrights overlap, but the Nashville Action has proceeded

25 much further than this case. A motion for preliminary injunction has been filed. A case

26 management conference has taken place. Mediostream has filed an Answer and a case

27 management statement, and presumably is preparing its initial disclosures. (Indeed, the Middle

28 District of Tennessee, after conducting the Case Management Conference on July 9, 2007, *denied*

the Priddis' defendants request for additional time to serve its initial disclosures). Two of the Defendants have entered into an Agreed Preliminary Injunction. Stacey Decl., ¶ 11 & Ex. D. These same Defendants have agreed to submit the issues to formal Mediation in Nashville to be completed prior to September 15, 2007. And while Mediostream has not entered into an agreed order for mediation in the Nashville case, its attorneys have stated that Mediostream will participate in the same Mediation with the other negotiating defendants and *will, in all probability, enter into a stipulated injunction.* *Id.*, ¶ 12. Accordingly, if the case is not transferred, this Court will be required to issue rulings and consider matters that already have been considered (or are being considered) in the Nashville Action, while the parties will be required to engage in duplicative discovery proceedings. The interests of judicial economy plainly favor transfer.

B. Mediostream Cannot Meet Its Burden Of Proving That Any Other Public or Private "Convenience" Factors Justify Retention Of This Action; To The Contrary, All Favor Transfer To The Middle District Of Tennessee.

Examination of the remaining transfer factors also reveals that each of them either is neutral or favors transfer to the Eastern District of Tennessee.⁶ This is because, as a general matter, critical events that give rise to this action took place in the Eastern District of Tennessee, where the Warner Publishers' copyrights were infringed by interactive internet solicitations, advertising, sales and shipment of infringing recordings into Tennessee; as a result, the Warner Publishers were injured by the offending transactions in Tennessee. Mediostream cannot meet its burden of proving its entitlement to have this action remain in California and deprive the Warner Publishers of their choice of forum.

⁶ These factors include: (1) the location where the relevant agreements were negotiated and executed, (2) the state that is most familiar with the governing law, (3) the plaintiff's choice of forum, (4) the respective parties' contacts with the forum, (5) the contacts relating to the plaintiff's cause of action in the chosen forum, (6) the differences in the cost of litigation in the two forums, (7) the availability of compulsory process to compel attendance of unwilling non-party witnesses, (8) the ease of access to sources of proof, (9) the presence of a forum selection clause, and (10) the relevant public policy of the forum state. *Jones*, 211 F.3d at 498-99. With respect to the First and Ninth factors, there is no "agreement" at issue between the Warner Publishers and any of the Nashville Defendants.

Place of Injury. Initially, transfer is appropriate because the *Warner Publishers* – not Mediostream – are the injured parties, since it was the infringement of their copyrights by Mediostream that precipitated this litigation. This injury occurred in Tennessee, where three of the Warner Publishers are headquartered. Endless Pools, Inc. v. Wave Tee Pools, Inc., 362 F.Supp.2d 578, 586 (E.D. Pa. 2005) (trademark holder’s infringement damages “occurred and continues to occur [where the trademark owner was located]”). This weighing heavily in favor of transfer of the action to Tennessee, because copyright holders are entitled to litigate infringement claims in their choice of forum. See, e.g., Miss America, 945 F.2d at 543 (Section 501 of the Copyright Act grants “the copyright holder its choice of forum and express[es] a policy of giving the holder an advantage over the alleged infringer”). Further, Tennessee has an interest in redressing injuries to its citizens. Burger King Corp. v. Rudzewicz, 471 U.S. 462, 473 (1985) (states have a “manifest interest” in providing residents with a convenient forum for redressing injuries inflicted by out-of-state actors). Mediostream’s “Declaratory Judgment” claim is no more than a defense to the Warner Publishers’ affirmative infringement claim, and should be accorded little weight (and, indeed, should be pursued where the infringement case is pending). BASF, 50 F.3d at 559 (“It is our view that where a declaratory plaintiff raises chiefly an affirmative defense, and it appears that granting relief could effectively deny an allegedly injured party its otherwise legitimate choice of the forum and time for suit, no declaratory judgment should issue.”)⁷

Familiarity With The Governing Law. The Tennessee Court is equally equipped to adjudicate the legal issues presented in this action. California law will not provide the “rules of decision” for Mediostream’s claims. In re Eastern District Repetitive Stress Injury Litigation, 850 F. Supp. 188, 196 (S.D.N.Y. 1994) (“Federal courts have generally favored adjudication of a controversy by the Court which sits in the state whose law will provide the rules of decision.”) Rather, they will be entirely governed by federal copyright law (*i.e.*, its claims for “declaratory” relief actually seek an adjudication of the Warner Publishers’ claims for substantive copyright

⁷ If the action ultimately is litigated here, the Warner Publishers’ copyright infringement claims will be required to be asserted as counterclaims and the additional Nashville Defendants will have to be joined as third parties.

1 infringement in the *guise* of a purported claim for declaratory relief), with which the District Court
 2 in Nashville is very familiar. As for Mediostream's "indemnification" claim against Priddis (to
 3 the extent that joint tortfeasors subject to *strict liability* copyright infringement claims can
 4 conceivably seek indemnification from one another), such an anomalous claim is derivative of the
 5 copyright infringement claims and thus should be decided in the Middle District of Tennessee
 6 simultaneously with the copyright infringement claims.⁸

7 **Cost of Litigation.** As set forth above, interests of efficiency and judicial economy favor
 8 litigation of this action in the Middle District of Tennessee. That court already is familiar with
 9 this action, has reviewed many of the relevant documents, entered an injunction concerning many
 10 of the facts at issue here, conducted a Case Management Conference, refused to stay Rule 26(a)
 11 disclosures and ordered Mediation for the Warner Publishers and two of the Nashville Defendants.
 12 Smithkline Corp. v. Sterling Drug, Inc., 406 F.Supp. 52, 56 (D. Del. 1975). If the Court declines
 13 to transfer this action, the result would be overlapping and duplicative litigation, resulting in a
 14 waste of time and resources. Id.

15 **Ease of Access To Sources Of Proof.** At this point, many if not all of the Warner
 16 Publishers' documents and witnesses (certainly the venue/jurisdiction witnesses) related to this
 17 dispute are located in Nashville, Tennessee, where the headquarters for three of the Warner
 18 Publishers are located. To the extent that other witnesses are utilized, they stand ready and willing
 19 to appear in Nashville, which is the Warner Publishers' choice of forum. Isenberg Decl., ¶¶4-5.
 20 That Mediostream might have some relevant documents or witnesses in California cannot alone
 21 tip the balance in favor of litigating here. Board of Trustees v. Elite Erectors, Inc., 212 F.3d 1031,
 22 1037 (7th Cir. 2000) ("Easy air transportation, the rapid transmission of documents, and the
 23 abundance of law firms with nationwide practices, make it easy these days for cases to be litigated
 24 with little extra burden in any of the major metropolitan areas."); Mohamed v. Mazda Motor
 25 Corp., 90 F. Supp. 2d 757, 778 (E.D. Tex. 2000) (location of documents has "been given
 26 decreasing emphasis due to advances in copying technology and information storage").

27
 28 ⁸ Alternatively, the Court may transfer Mediostream's claims against the Warner Publishers and
 permit Mediostream and Priddis to determine the venue for their claims against each other.

9 In the event the Court elects not to dismiss or transfer this action, it alternatively should stay this action pending the resolution of the Tennessee actions. See Wilton v. Seven Falls Co., 515 U.S. 277, 288 (1995) (“If a district court, in the sound exercise of its judgment, determines after a complaint is filed that a declaratory judgment will serve no useful purpose, it cannot be incumbent upon that court to proceed to the merits before staying or dismissing the action. [Thus, a] district court is authorized, in the sound exercise of its discretion, to stay or dismiss an action seeking a declaratory judgment before trial”); Commercial Union Insur. Co. v. Cannelton Indus., Inc., 828 F. Supp. 504 (W.D. Mich. 1993) (granting stay of declaratory judgment action pending resolution of subsequent action in state court that included two additional parties)

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